

THE ASSOCIATION

AGRI-FOOD & AGRIBUSINESS
TRAININGS

CSR PROJECTS

CONTINUOUS LEARNING



PREMISES & PURPOSE OF THE ASSOCIATION

HUGE GAPS IN INITIAL & CONTINUING EDUCATION AND PROFESSIONAL TRAINING IN THE AGRICULTURAL & AGRIFOOD SECTOR IN ROMANIA

WE WANT IN THE LONG TERM TO ESTABLISH THE FIRST PRIVATE AGRICULTURAL UNIVERSITY IN ROMANIA, FOCUSED ON THE USEFUL AND FULL PROFESSIONAL INSERTION OF GRADUATES, ON THE CONCRETE BUSINESS NEEDS OF SPONSORING COMPANIES AND WE CONCEIVE UNIVAGX AS AN ASSOCIATIVE STRUCTURE NECESSARY FOR THE ACCUMULATION OF EXPERTISE FOR THE REALIZATION OF THIS PROJECT.

WE WANT TO INCREASE OVERALL AND IN THE LONG TERM THE LEVEL OF PROFESSIONAL TRAINING IN ROMANIAN AGRIBUSINESS, BOTH TECHNICAL AND COMMERCIAL, BUT ALSO IN EXTRA COMPETENCIES, IN ORDER TO MAKE THE FIELD MORE COMPETITIVE.



PROF. DR. VIOREL ION

UNIVAGX OBJECTIVE

SUPPORTING FORMAL EDUCATION, CERTIFIED OR UNCERTIFIED, OF PEOPLE WORKING IN THE AGRI-FOOD SECTOR IN ORDER TO ACQUIRE SKILLS AND ABILITIES FOR INTEGRATION AND PROFESSIONAL DEVELOPMENT

SUPPORT AND DEVELOPMENT OF ACADEMIC PROFESSIONAL TRAINING

SUPPORTING LOCAL COMMUNITIES IN DESIGNING AND IMPLEMENTING PROGRAMS IN THE AGRI-FOOD FIELD FOR THE INTEGRATION AND PROFESSIONAL DEVELOPMENT OF ANY PERSON



FLORIN CONSTANTIN

FOUNDING MEMEBERS

**FLORIN CONSTANTIN – CERTIFIED TRAINER
WITH OVER 10 YEARS OF EXPERIENCE IN
AGRIBUSINESS**



**VIOREL ION – CERTIFIED TRAINER & PROFESSOR
AT THE FACULTY OF AGRICULTURE OF USAMV
BUCHAREST, WITH OVER 15 YEARS OF
EXPERIENCE IN AGRIBUSINESS**

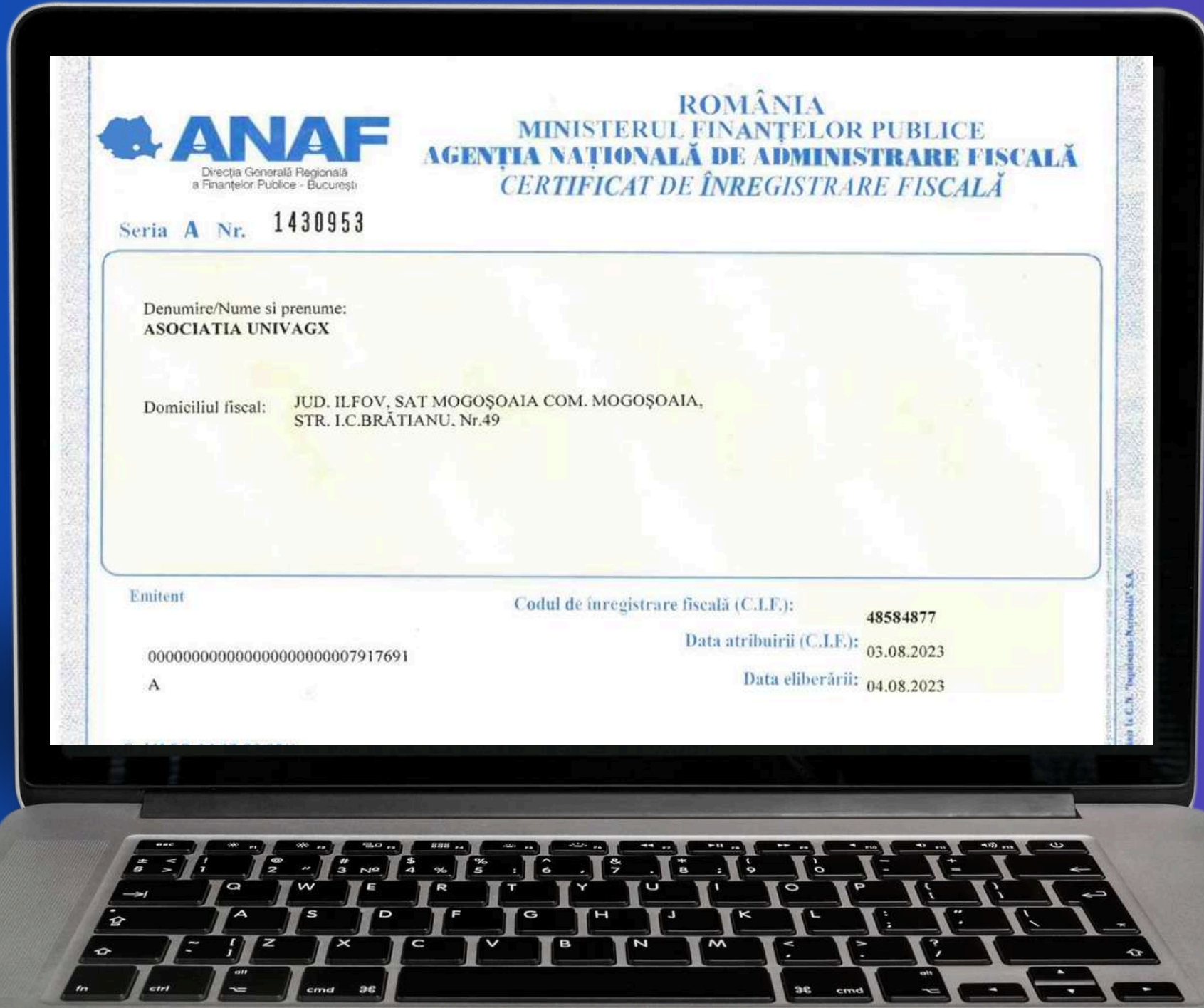


**CAMELIA-GEORGIANA LEBĂDĂ – CERTIFIED
TRAINER WITH OVER 5 YEARS OF EXPERIENCE
IN AGRIBUSINESS**



UnivA

TAX IDENTIFICATION NUMBER – LEGALLY REGISTERED ASSOCIATION



Instanta : TRIB. ILFOV

REGISTRUL SPECIAL
Partea A - Asociații
Secțiunea I

0. Schimbarea sediului în circumscripția acestei instanțe:

☐ DA Ulterior constituirii organizația și-a schimbat sediul în circumscripția acestei instanțe

Numarul înscrierii schimbării sediului: _____
Data înregistrării schimbării sediului: _____

1. Numarul și data înscrierii:

Numar de înregistrare: **85PJ**
Data înregistrării: **01.08.2023**

2. Mențiuni privind înscrierea:

Instanta fond: JUD. BUFTEA (JUD. NR.2 A S.A.I.)
Numarul dosarului: **13799/94** din anul **2023**

Numarul și data încheierii prin care s-a admis cererea de înscriere:
numar: **7699** din data: **20.06.2023**

Instanta de recurs (tribunal sau curte de apel, după încadrarea juridică a organizației) secția _____
Numarul dosarului de recurs: _____
Numarul și data deciziei pronunțate în recurs: numar _____ din data _____

3. Denumirea:

ASOCIAȚIA UNIVAGX
Dovada de disponibilitate a denumirii emisă de MJ: **200255** eliberată de la _____
Modificări ale denumirii:

nr. crt.	numar, data și instanța care a pronunțat hotărârea jud. (referința la secțiunea 15, după caz)	denumirea modificată
1		
2		
3		
4		
5		
6		
7		

4. Sediul:

judetul	ILFOV
localitatea	COMUNA MOGOȘOAIA
adresa	SAT MOGOȘOAIA, STR. I.C. BRĂTIANU NR. 49
telefon	
fax	

Registrul de asociații, fundații și federații

Data tipării 06.09.2023

ASSOCIATION REGISTERED IN THE
REGISTER OF ASSOCIATIONS –
POSSIBILITY OF TAX DEDUCTIBILITY

UPDATE JULY 2025

STARTING WITH JANUARY 1, 2024, CERTAIN LARGE COMPANIES HAVE SWITCHED TO A NEW TAX REGIME, ACCORDING TO GEO 115/2023. THESE COMPANIES NO LONGER PAY CORPORATE INCOME TAX, BUT A MINIMUM TURNOVER TAX. THE IMCA REGIME APPLIES TO COMPANIES WITH AN ANNUAL TURNOVER OF OVER EUR 50 MILLION IN ROMANIA.

ACCORDING TO THE NEW RULES, ONLY COMPANIES THAT PAY CORPORATE INCOME TAX CAN DEDUCT UP TO 20% OF THEIR TAX FOR SPONSORSHIPS TO NGOS OR ELIGIBLE ENTITIES, WHILE COMPANIES THAT PAY TURNOVER TAX CAN NO LONGER DEDUCT THESE AMOUNTS.

COMPANIES THAT PAY IMCA CAN STILL PROVIDE SPONSORSHIPS, I.E. BY DIRECT PAYMENT, BUT THEY CAN NO LONGER REDIRECT VIA D177.

COMPANIES THAT PAY IMCA, WHEN CALCULATING THE LIMIT OF 0.75% OF TURNOVER IN THE CASE OF THE TAX CREDIT FOR SPONSORSHIPS OR PATRONAGE, APPLICABLE IN THE CONTEXT OF IMCA PAYMENT, APPLY THE SAME METHODOLOGICAL RULES AS IN THE CASE OF PROFIT TAX, WITH THE MENTION THAT THE LIMIT OF 20% OF PROFIT TAX WILL APPLY TO THE PROFIT TAX THAT WOULD HAVE BEEN DUE IF THE TAXPAYER WERE NOT OBLIGATED TO PAY IMCA (SO NOT TO IMCA).



MECHANISM - DIRECT PAYMENT TO UNIVAGX OF THE PORTION OF THE ESTIMATED TAX RELATING TO THE CURRENT FINANCIAL YEAR 1/2

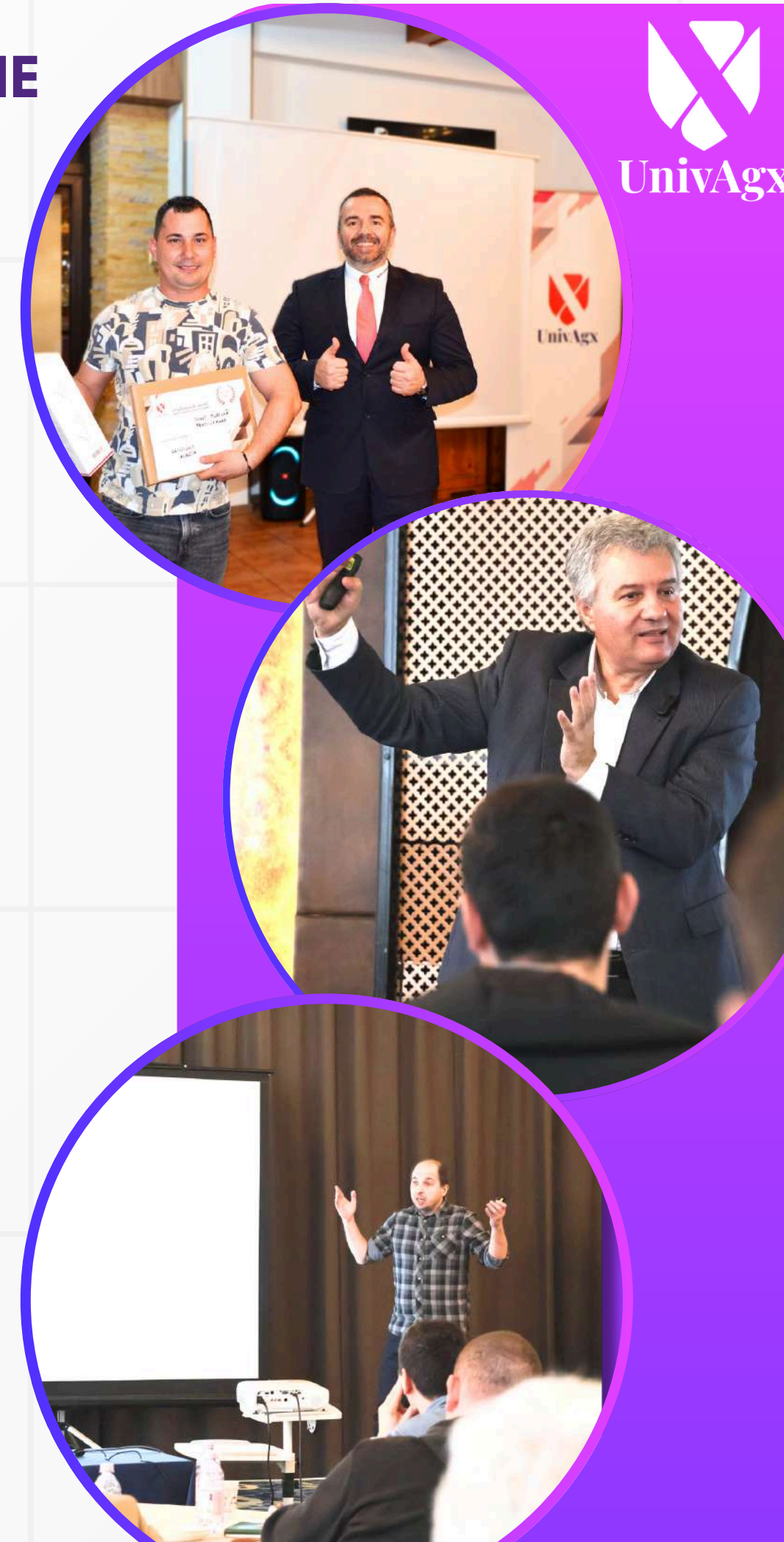
THE PROFIT TAX FOR THE CURRENT YEAR IS ESTIMATED BY THE SPONSOR ACCORDING TO THE « YEAR TO DATE » METHOD (FROM THE BEGINNING OF THE CURRENT YEAR TO THE LATER THAN 31/12/2025)

IT CAN BE DEDUCTED FROM THE PROFIT TAX DUE AT THE LEVEL OF THE MINIMUM VALUE, OF THE FOLLOWING:

- **EITHER THE VALUE CALCULATED BY APPLYING 0.75% TO THE TURNOVER**
- **OR THE VALUE REPRESENTING 20% OF THE PROFIT TAX DUE**
- **THE SPONSOR TRANSFERS DIRECTLY TO UNIVAGX THE AMOUNT RESULTING FROM THE ABOVE CALCULATION. MORE INSTALLMENTS (MONTHLY) CAN BE TRANSFERRED THROUGHOUT THE CURRENT YEAR, DEPENDING ON THE FREQUENCY ESTIMATED BY THE SPONSOR**

THE SPONSOR DEDUCTS THE TRANSFERRED AMOUNTS, WHICH FALL WITHIN THE LIMITS DEFINED ABOVE, TO UNIVAGX FROM THE PROFIT TAX DUE TO THE STATE FOR THE CURRENT YEAR

THE SPONSOR MUST DECLARE THE SPONSORED AMOUNTS THROUGH DECLARATION 107, THE SUBMISSION DEADLINE BEING THE SAME AS THE DECLARATION CODE 101



MECHANISM - INDIRECT PAYMENT, VIA ANAF TO UNIVAGX OF THE PORTION OF THE TAX REALIZED RELATING TO THE PREVIOUS FINANCIAL YEAR 2/2

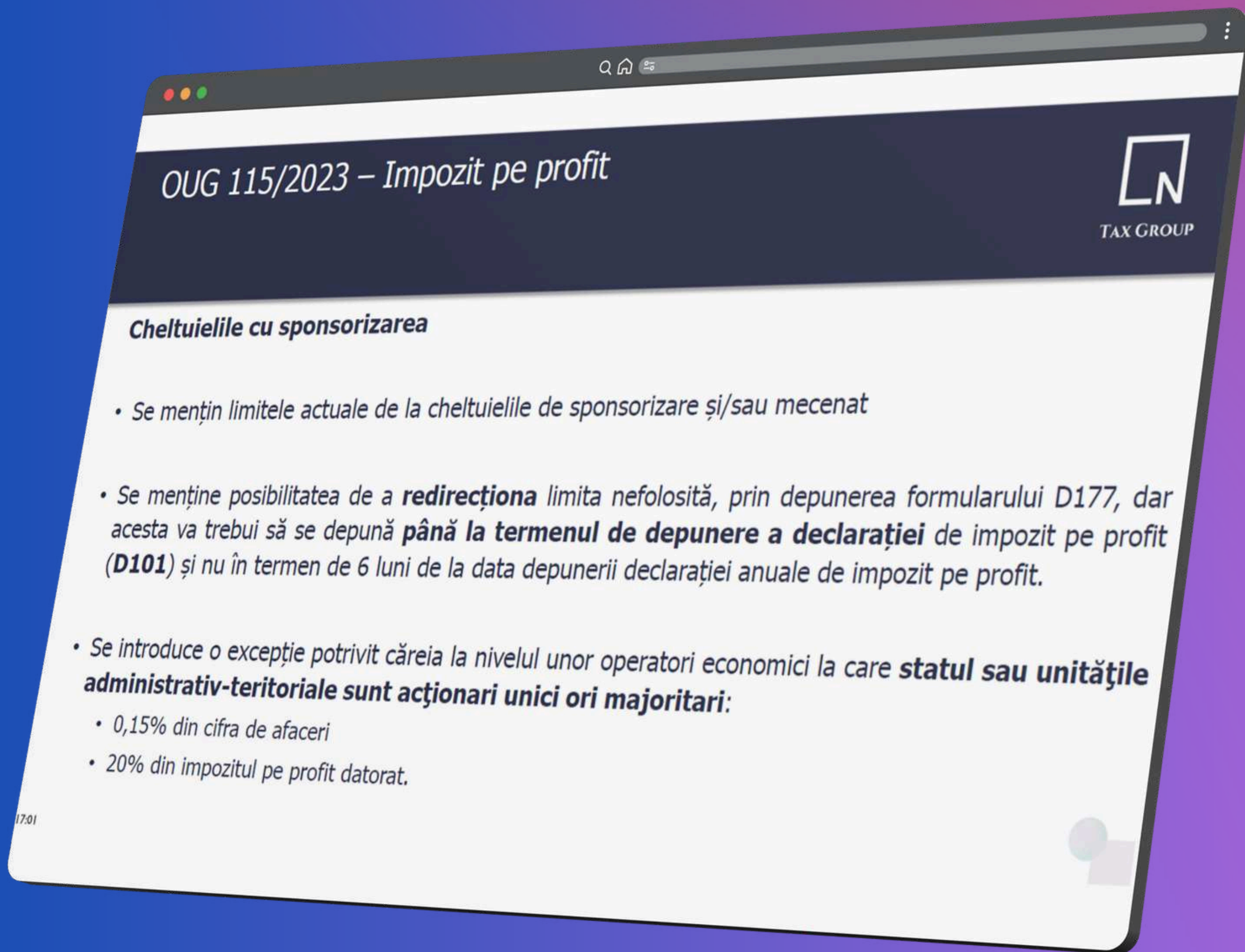
STARTING WITH 2024, THE “TRENULEȚ ORDINANCE” STIPULATES THAT THE 177 DECLARATION REGARDING THE REDIRECTION OF THE UNUSED SPONSORSHIP SURPLUS OR THE ENTIRE SHARE OF THE PROFIT TAX RELATED TO THE PREVIOUS FISCAL YEAR MUST BE SUBMITTED BY THE SPONSOR BY THE 101 DECLARATION RELATED TO THE FINAL PROFIT TAX FOR THE PREVIOUS YEAR (E.G. FOR COMPANIES WITH A FINANCIAL YEAR BASED ON THE CALENDAR FISCAL YEAR, NO LATER THAN 25/06 OF THE CURRENT YEAR)

IT CAN BE DEDUCTED FROM THE PROFIT TAX DUE AT THE LEVEL OF THE MINIMUM VALUE, OF THE FOLLOWING:

- EITHER THE VALUE CALCULATED BY APPLYING 0.75% TO THE TURNOVER**
- EITHER THE VALUE REPRESENTING 20% OF THE PROFIT TAX DUE**

ANAF TRANSFERS THE MONEY TO UNIVAGX WITHIN A MAXIMUM OF 45 DAYS – LEGAL DEADLINE





OUG 115/2023 – Impozit pe profit

TAX GROUP

Cheltuielile cu sponsorizarea

- Se mențin limitele actuale de la cheltuielile de sponsorizare și/sau mecenat
- Se menține posibilitatea de a **redirecționa** limita nefolosită, prin depunerea formularului D177, dar acesta va trebui să se depună **până la termenul de depunere a declarației** de impozit pe profit (**D101**) și nu în termen de 6 luni de la data depunerii declarației anuale de impozit pe profit.
- Se introduce o excepție potrivit căreia la nivelul unor operatori economici la care **statul sau unitățile administrativ-teritoriale sunt acționari unici ori majoritari**:
 - 0,15% din cifra de afaceri
 - 20% din impozitul pe profit datorat.

17:01



**TRAINING PROGRAM: JUDICIOUS PURCHASE OF FERTILIZERS IN
THE FARM
OVER 30 PARTICIPANTS FROM 3 AGRICULTURAL
COOPERATIVES, 5 SPEAKERS**



**TÂRGU FRUMOS - 26.02.2024
TOPRAISAR - 13.02.2024**

TRAINING PROGRAM: JUDICIOUS PURCHASE OF FERTILIZERS IN THE FARM

OVER 25 PARTICIPANTS FROM 3 AGRICULTURAL COOPERATIVES, 6
SPEAKERS



GALATI, CUCA - 20.02.2024

CSR ACTIVITIES

TOGETHER WITH AGRICONSORTIUM WE SUPPORTED A SPONSORSHIP
FOR THE SCHOOL IN GĂLBINAȘI, BUZĂU

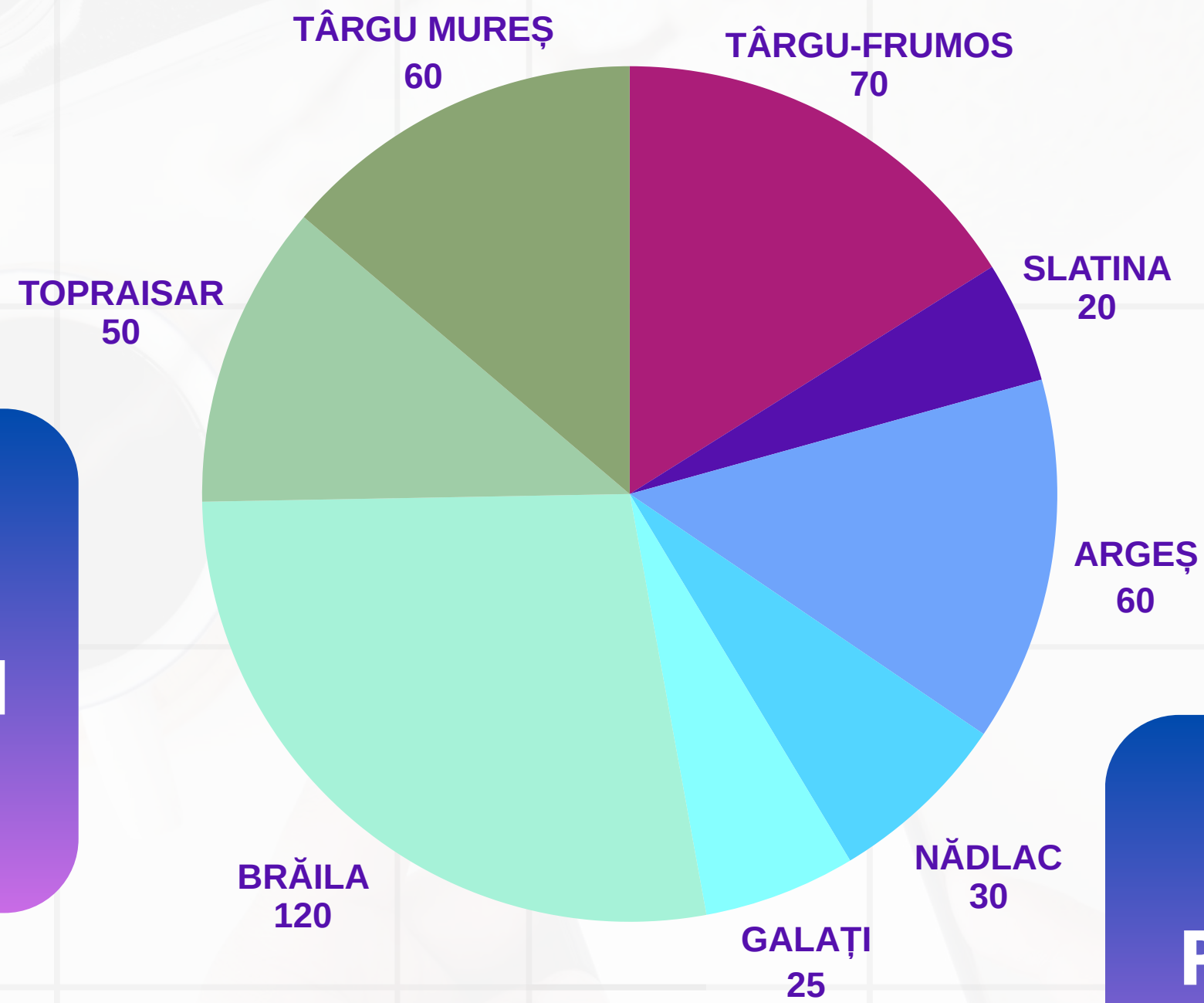


TRAINING PROGRAM IN 3 LOCATIONS IN THE COUNTRY - OPTIMIZATION OF PLANT GENETIC POTENTIAL THROUGH GOOD PHYTOTECHNICAL PRACTICES ON THE MAIN CROPS OF INTEREST

OVER 50 FARMERS TRAINED IN SLATINA, TÂRGU-FRUMOS AND TÂRGU-MUREȘ



**5 INTERNAL
TRAINING
SESSIONS WITH
SALES TEAMS**



**OVER 400
AGRICULTURAL
PRODUCERS TRAINED
IN OVER 14 SESSIONS
IN 2024**

22-23/01/2024

TRAINING SESSION: "PLANT NUTRITION" IN
BRĂILA – 60 PARTICIPANTS, IN 2 INTENSIVE
DAYS

02/02/2024

TRAINING SESSION AT NĂDLAC "PLANT
NUTRITION" – 30 PARTICIPANTS

06/02/2024

TRAINING SESSION: "PLANT NUTRITION" FROM
ALBOTA – 30 PARTICIPANTS,

13/02/2024

TRAINING SESSION: "PLANT NUTRITION" FROM
TOPRAISAR – 25 PARTICIPANTS

20/02/2024

TRAINING SESSION: "PLANT NUTRITION" IN
GALATI – 30 PARTICIPANTS

26/02/2024

TRAINING SESSION: "PLANT NUTRITION" IN
TÂRGU-FRUMOS – 30 PARTICIPANTS

30/09/2024

CSR SCHOOL IN GĂLBINAȘI – SPONSORSHIP
FOR 300 STUDENTS

17/09/2024

"GENETIC OPTIMIZATION" TRAINING IN
TÂRGU-FRUMOS – 25 PARTICIPANTS

13/09/2024

"GENETIC OPTIMIZATION" TRAINING IN
SLATINA – 20 PARTICIPANTS





5 TRAINING SESSIONS - OVER 100 FARMERS - II MODULE

TRAINING IN AUTUMN 2024



18-19-20/11/2024

TRAINING SESSION: "PLANT NUTRITION" IN
BRĂILA

22/11/2024

TRAINING SESSION: "PLANT NUTRITION" IN
ARAD

26/11/2024

TRAINING SESSION: "PLANT NUTRITION" IN
PITESTI

28/11/2024

TRAINING SESSION: "PLANT NUTRITION" FROM
TOPRAISAR

03/12/2024

"GENETIC OPTIMIZATION" TRAINING IN
TÂRGU-MUREȘ

04/03/2025

"GENETIC OPTIMIZATION" TRAINING IN
ALEXANDRIA

13/03/2025

"GENETIC OPTIMIZATION" TRAINING IN
TARGU-MURES

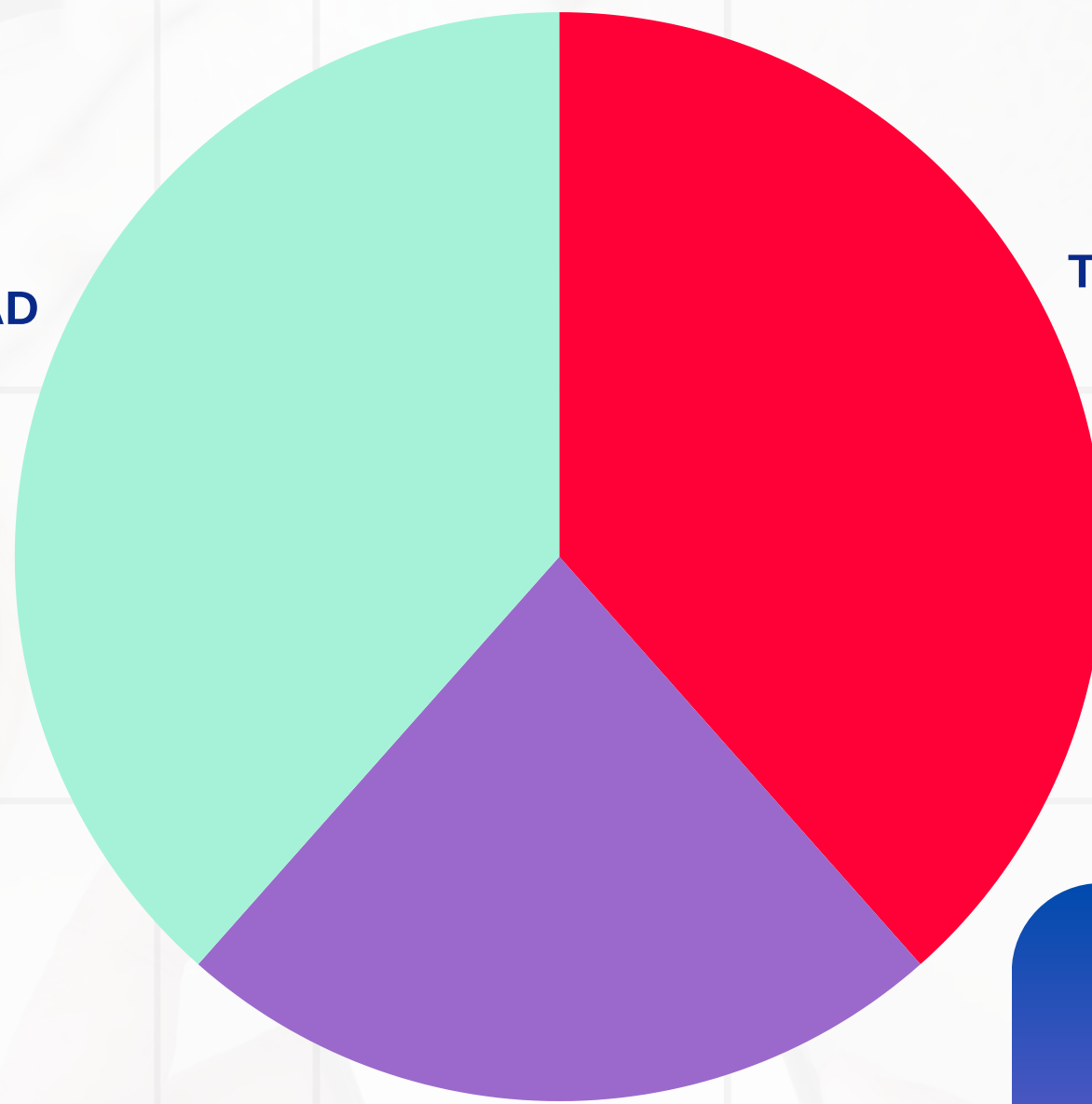
25/03/2025

"GENETIC OPTIMIZATION" TRAINING IN ARAD



**10 INTERNAL,
DIGITAL TRAINING
SESSIONS FOR
SALES TEAMS**

**ARAD
50**



**TÂRGU-MUREȘ
50**

**ALEXANDRIA
30**

**OVER 100
AGRICULTURAL
PRODUCERS TRAINED
IN 3 SESSIONS
IN Q1 2025**

**TRAINING PROGRAM IN 3 LOCATIONS IN THE COUNTRY - OPTIMIZATION OF PLANT
GENETIC POTENTIAL THROUGH GOOD PHYTOTECHNICAL PRACTICES ON THE MAIN CROPS
OF INTEREST**

OVER 100 FARMERS TRAINED IN ALEXANDRIA, TÂRGU-MUREȘ, AND ARAD

UnivAorv



01/10/2024

MOTIVATIONAL SPEECH FOR A COMMERCIAL
TEAM FROM THE TOP 3 LEADERS OF SEED
PRODUCTION – ALBA IULIA

16-17/12/2024

B2B Negotiations & public speaking –
Crama Panciu, Vrancea

28/04 – 03/07/2025

30 SERIES OF ONLINE TRAINING SESSIONS ON THE
TOPICS: B2B NEGOTIATIONS AND STRESS
MANAGEMENT

10/12/2024

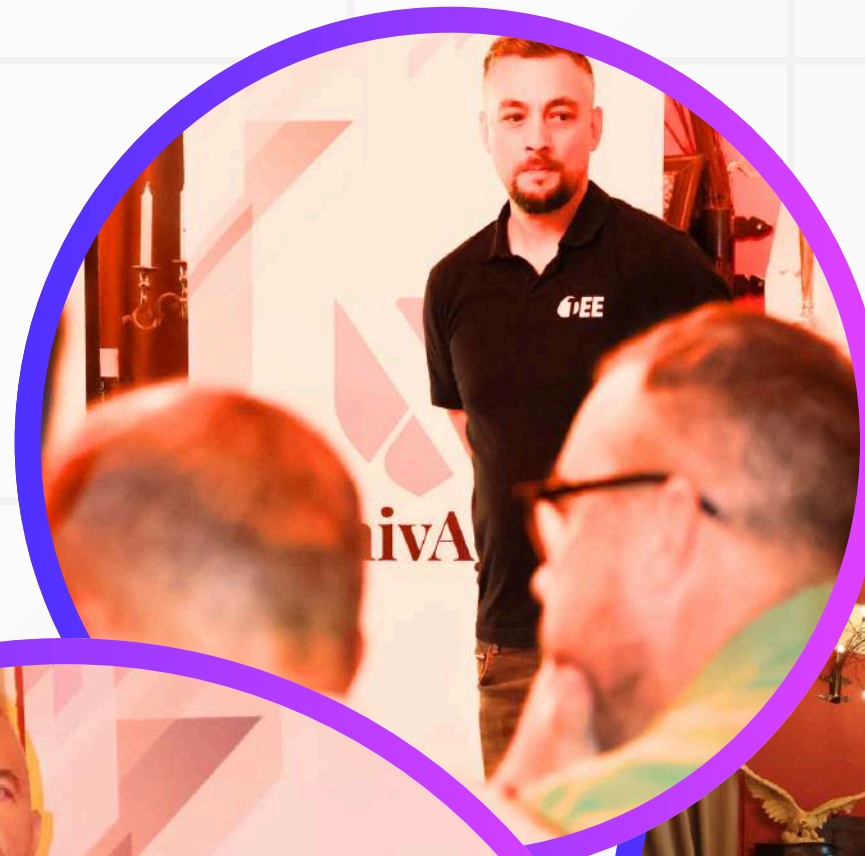
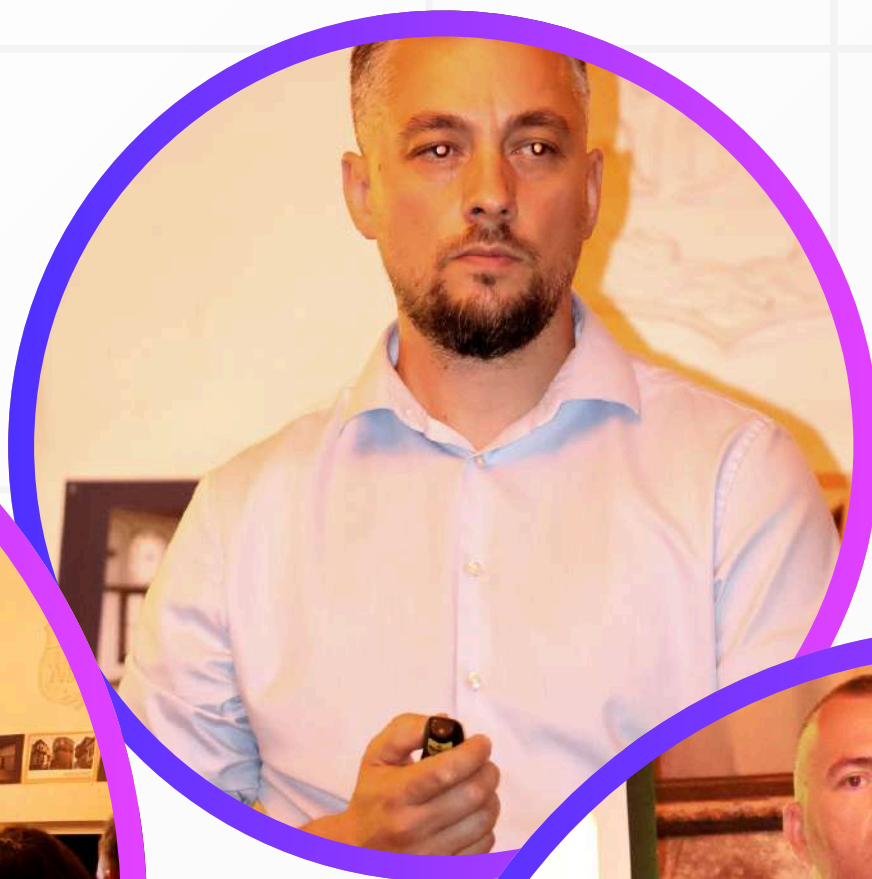
B2B Negotiations & public speaking –
Sibiu

18-19/12/2024

B2B Negotiations & public speaking –
Sinaia



**WE ORGANIZED A 2-DAY TEAMBUILDING, WHICH ALSO INCLUDED A COURSE WITH 2
MODULES: ONE ON TRADING AND ONE ON B2B NEGOTIATIONS, BETWEEN A SEED SUPPLIER
AND A DISTRIBUTOR
OVER 15 PARTICIPANTS**



**WE ORGANIZED THE ANNUAL ECOCERT EVENT, TOGETHER WITH ORGANIC PRODUCERS
AND PROCESSORS FROM ROMANIA**

OVER 40 PARTICIPANTS

UnivAgx



Experți din agro-food, împreună
pentru un viitor sustenabil.
UnivAGX & Ecocert România



Agricultura ecologică înseamnă
vizibilitate, colaborare și know-how



Alături de Ecocert România am reunit profesioniști
din agro-food la o sesiune de formare despre
tendențele din piața bio



WE ORGANIZED TOGETHER WITH QUALIPLANT, THE SOLE DISTRIBUTOR OF THE PADANA BRAND IN ITALY, OF FLOWER PLANTING MATERIAL, A SERIES OF 4 EVENTS TO CELEBRATE THE 10TH ANNIVERSARY OF OUR ACTIVITY.

OVER 200 FLOWER PRODUCERS – GIURGIU, GALATI, TIMISOARA, TARGU-MURES



10/07/2025

Ecocert leadership event – Bucharest

12-14/08/2025

Teambuilding event (confidentially)

18/08/2025

Qualiplant anniversary event – Giurgiu

20/08/2025

Qualiplant anniversary event – Timisoara

21/08/2025

Qualiplant anniversary event – Targu-
Mures

25/08/2025

Qualiplant anniversary event – Galati

19/11/2025

Fertilization of seed lots – Braila

21/11/2025

Minimum soil work and the relationship
with fertilization – Alexandria





**WE ORGANIZED TOGETHER WITH ONE OF THE BIGGEST PRODUCERS OF SEEDS AND CPP A
TRAINING, BOTH FACE2FACE AND ONLINE**

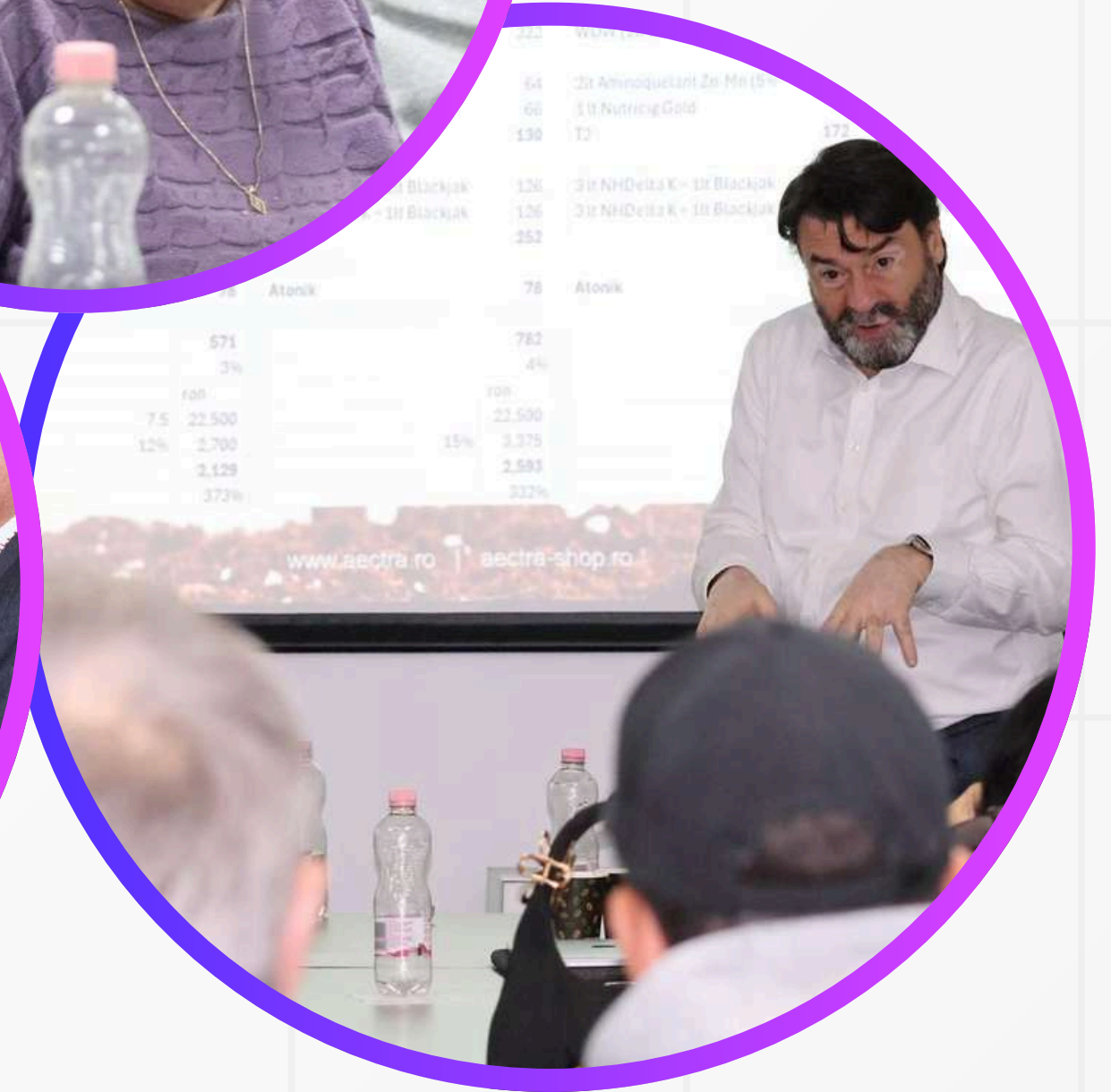
OVER 100 PARTICIPANTS – ALBA IULIA, SINAIA, SIBIU, VRANCEA



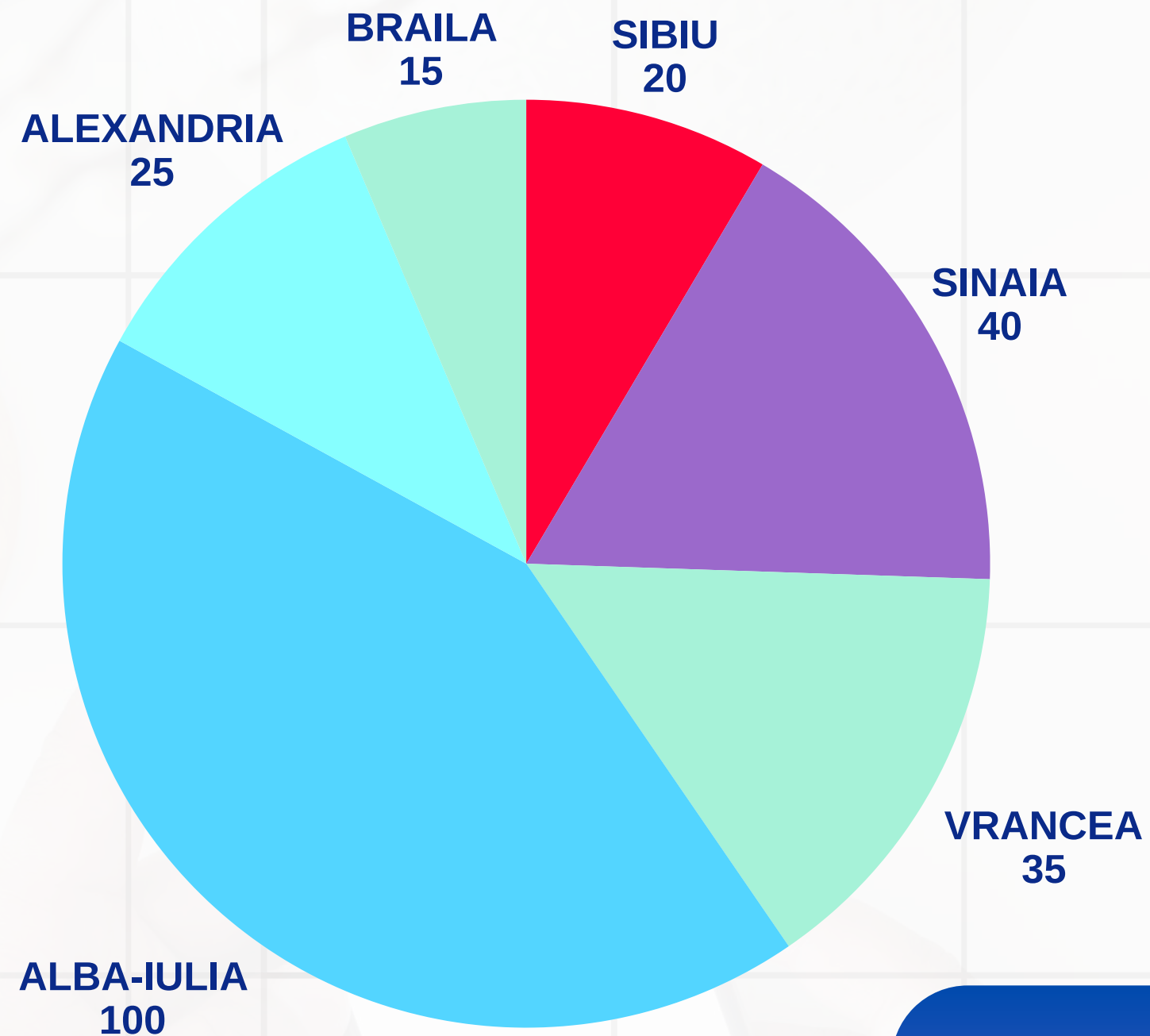
MINIMUM SOIL WORK AND THE RELATIONSHIP WITH FERTILIZATION
OVER 25 FARMERS – ALEXANDRIA, ROMANIA



FERTILIZATION OF SEED LOTS OVER 15 FARMERS – BRAILA, ROMANIA



**+30 SESSIONS OF
TRAINING,
FACE2FACE &
ONLINE**



**OVER 200 TECHNICAL-
COMMERCIAL
CONSULTANTS TRAINED**

- Total sponsorships attracted: **742250 RON**

- Total number of sponsors: **15 companies**

- Number of training sessions: **30 digital sessions and 12 face-to-face training sessions in the territory**

- Number of farmers trained: **689**

- Number of agribusiness professionals trained: **176**

- Number of trainers mobilized: **13**

- **Training topics:** fertilization & biostimulation, agribusiness negotiation skills and abilities, psychological support for stress management, floriculture, large-scale crop phytotechnics, corn production for silage, grain trading, strengthening collaboration in the distribution channel between input suppliers and their distributors

- Romanian students supported with scholarships via sponsorship agreement for studies abroad: **1 student at Georgia University**

- **We offered Christmas gifts, school supplies and sweets to 309 rural schoolchildren in Caras Severin County**



UnivAgx

2025 year review

15

partner
companies

42

training sessions,
digital & face face

860

direct
beneficiary

13

trainers from the private,
academic and
international environment

Thank you



18/11/2025

Dekagro Annual Conference – Panel
Moderation

27/01/2026

Kick-off Naturevo Spring Campaign



02-03/03/2026

Comcereal Vrancea Training

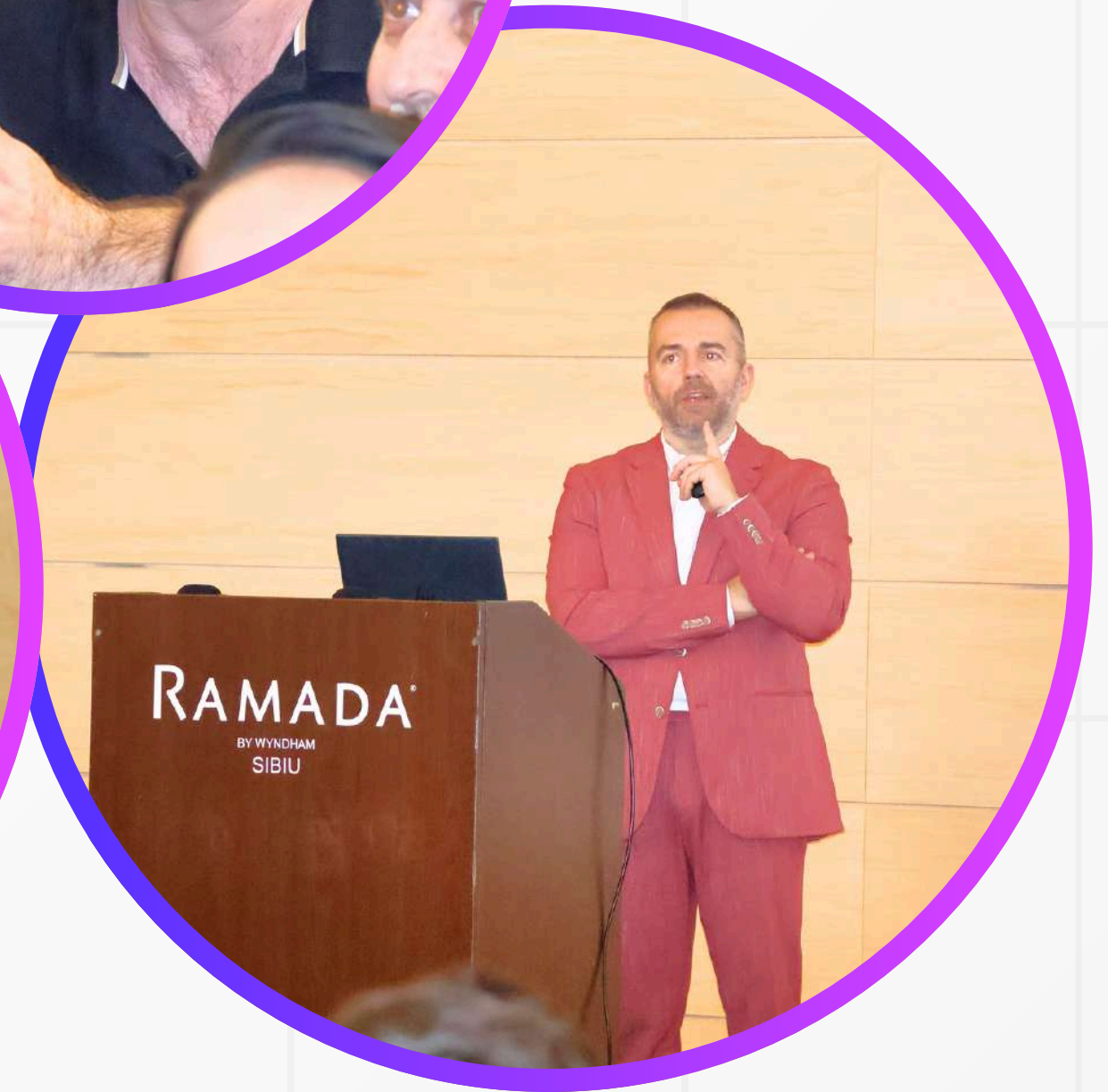


DEKAGRO ANNUAL CONFERENCE - PANEL MODERATION OVER 230 FARMERS & DISTRIBUTORS - SIBIU, ROMANIA



KICK-OFF NATUREVO SPRING CAMPAIGN

OVER 90 TECHNICAL-COMMERCIALS – SIBIU, ROMANIA



DUAL TRAINING

**THE TECHNICAL APPROACH
IS COMBINED WITH
COMMERCIAL TRAINING,
THEORETICAL IS COMBINED
WITH THE PRACTICAL
SEGMENT**

100% TRANSPARENCY

**WE PROVIDE SPONSORS
WITH ALL INFORMATION
REGARDING THE
IMPLEMENTATION OF
PROGRAMS AND THE
DISTRIBUTED BUDGET**



100% BENEFICIARY SATISFACTION

**ANONYMOUS
FEEDBACKS DEFINE US,
ALL TRAININGS
OBTAINED AN AVERAGE
OF OVER 9.20/10**

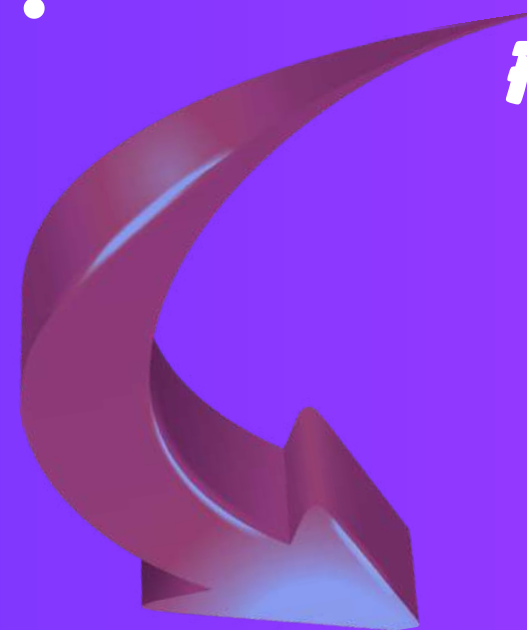
THANK YOU TO OUR SPONSORS:



MAKE SURE YOUR MONEY
GOES TO EDUCATION!

20%

FROM PROFIT TAX



LEARN MORE

CONTACT



0743.488.078



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univagx@univagx.org

